# PARTNER SNAPSHOT





#### **Partner**

Golden Horseshoe Metering Systems

## Region

North America

## Country

Canada

#### **Overview**

Trilliant implements advanced residential metering solution and IoT platform for Golden Horseshoe Metering Systems (GHMS), providing improved energy management and elevated customer experience

#### **Solutions**

A turn-key metering solution including design, installation, commissioning and professional data services

#### **Benefits**

Device and data management are simplified, services are improved; GHMS can provide an elevated experience to their customers

#### **Date**

February 2022



#### **SUMMARY**

In February 2023, Trilliant, a leading international provider of solutions for Advanced Metering Infrastructure (AMI), smart grid, smart cities and IIoT (Industrial Internet of Things), was selected by <u>Golden Horseshoe Metering Systems (GHMS)</u>, an energy services company, to help upgrade a residential metering system in Mississauga, Ontario. With a comprehensive IoT platform now in place, device and data management are simplified, services are improved and GHMS is able to provide an elevated experience to their customers.

Situated on 23 acres in the Greater Toronto Area, the project site is part of a redevelopment program focused on creating a connected and environmentally responsible community. With older metering equipment in place, employees had to be sent to the location to manually read meters on a monthly basis, while management and monitoring of the infrastructure remained completely reactive. An upgrade was needed that would not only improve services for the residents, but would also enhance the ability to operate the site more efficiently.

## **Creating a Connected Environment**

Utilizing Canadian manufacturing and resources while leveraging the Power of Choice in meter and network technologies, Trilliant was able to quickly and efficiently provide a turn-key solution to GHMS including design, installation, commissioning, and professional data services. The solution comprises Trilliant's powerful next-gen network technology along with new smart meters at each residence.

"We're excited to have had the opportunity to work with GHMS to upgrade this residential site," said Steven Lupo, Managing Director, Canada at Trilliant. "Trilliant's technology, combined with a suite of managed services, goes beyond providing an efficient, reliable way for GHMS to remotely retrieve metering data and ensure accurate billing. The company is able to leverage the updated, modern infrastructure to seamlessly deploy other applications, create new revenue streams, enhance services and drive further value to its customers and stakeholders."

"At GHMS, we are focused on leveraging technology to improve our services with the ultimate goal of achieving time, energy, and costs savings," said Rami Aljadba, Director of Operations at GHMS. "We're excited to be working with Trilliant as our technology partner to enhance our solution on this unique project. Through the deployment of this new platform, we are well positioned to provide enhanced services to our customers well into the future."

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for utilities & smart cities

# **Golden Horseshoe Metering Systems**

Trilliant's next-gen network technology platform is widely deployed in Ontario and worldwide to enable remote data collection from millions of smart meters, grid devices, and IoT sensors. Its capabilities extend beyond traditional utility applications. Thanks to its robust mesh architecture, customers are able to deploy applications — such as streetlight management and control, distributed energy resources and more —all on a unified converged platform.

With local feet on the ground and resources in Canada, Trilliant completed the implementation with GHMS in five months — a testament to the strength of the company's local supply chain.

Learn more about Trilliant networks and devices by visiting <a href="https://trilliant.com/networks-overview/">https://trilliant.com/networks-overview/</a>.



About Golden Horseshoe Metering Systems (GHMS): GHMS is a leader in the supply, installation, commissioning and servicing of suite metering systems for multi-unit residential and commercial dwellings. For nearly two decades, we have been working with developers, project owners and condominium boards to install industry-leading suite metering systems, with a proven capability to manage both new and retrofit buildings. Beyond delivering customer service excellence, our core values of integrity, quality, reliability and safety are at the core of everything we do.

