

PARTNER SNAPSHOT

Inkwell Data



Partner

Inkwell Data

Region

Europe

Countries

Italy, UK and Ireland

Overview

Trilliant and Inkwell Data partner to enhance IIoT and technology value for European utilities

Solutions

Inkwell's digital twin middleware platform – Altior – complements Trilliant's smart grid solutions at the device and network levels

Benefits

Improved ability to deliver complete suite of smart grid solutions over any current or future device or transmission technology, at speed and at scale

Date

November 2022

SUMMARY

In November 2022, Trilliant, a leading international provider of solutions for Advanced Metering Infrastructure (AMI), smart grid, smart cities and IIoT (Industrial Internet of Things), adopted partner [Inkwell Data Ltd.](#)'s digital twin solution to complement its UnitySuite head end system.

Inkwell Data is an Italo-British company that developed and deployed a carrier-grade robust digital twin middleware platform – Altior – for IIoT applications. Altior enables the creation of a digital twin for any communications or smart device in a faster manner than conventional integration practices. It ensures the secure transfer of digital twin instances over any of Trilliant's communication approaches and enhances them through live dashboards for device and network visualization, ensuring Trilliant's power of choice is foremost enabled for its customers.

Through the adoption of Altior, Trilliant will elevate its ability to deliver its complete suite of smart grid solutions over any current or future device or transmission technology, in an agnostic manner, at speed and at scale.

“Trilliant’s mission has always been to deliver the highest value possible to our utilities customers, built on our proven, best in class solutions and industry experience,” said Ian Heath, Trilliant’s Vice President of the Europe, Middle East, and Africa Region. “Our partnership with Inkwell Data will enable us to accelerate the adaptability and go-to-market of our smart grid solutions for the European market. We truly value their collaboration, reliability and innovation.”

“We are delighted to partner with Trilliant in the field of smart utilities, where they have established a strong global market presence,” said Massimo Cesaro, CTO and co-founder of Inkwell Data. “Our middleware platform, Altior, was designed from the start to enable the digital IIoT solutions of our partners. We look forward to continuing to work with Trilliant’s team in Europe to accelerate the adoption and outcomes of IIoT.”

About Inkwell Data: Inkwell Data offers holistic data transfer solutions for any data in motion, over its middleware IIoT platform, Altior. Altior operates over all the main transmission technologies and can be integrated into any cloud or app solutions, as well as tailored VPS hosted cloud infrastructure, as required.