



# Trilliant

**DISCOVER THE**

for utilities & smart cities

*Power Of Choice*

Flexible, Sustainable, Essential Solutions Designed to Accelerate Your Path to the Energy Transition



# THE *Power Of Choice*

**Is our proven, device-independent  
hybrid, communications platform**

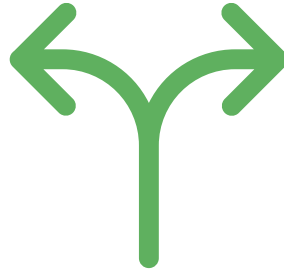
**to deploy *any* meter, device, or  
application**

**with powerful, secure network  
solutions.**

**Being locked into a single supplier?**

**DISCOVER THE** *Power Of Choice*

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**Flexible**  
to work with  
the vendors  
of your choice,  
worldwide

**DISCOVER THE** *Power Of Choice*

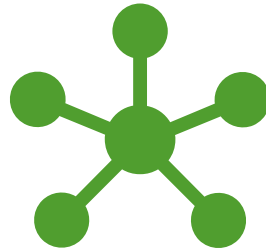




Needing flexibility to work on  
different communication networks?

**DISCOVER THE** *Power Of Choice*

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### Scalable

to optimize current  
assets in the field,  
manage volumes of data,  
and easily migrate  
to the next generation

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Looking to revamp task methods to enhance  
productivity and workforce allocation?

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Interoperable  
of a proven, powerful  
network that enables  
utilities and cities  
to deploy any application  
securely

**DISCOVER THE** *Power Of Choice*





# Drowning in data and starving for analytics ?

DISCOVER THE *Power Of Choice*

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Essential  
innovative solutions for real-time  
data insights and **more control**  
over energy usage, reducing loss,  
disruptions, and integrating  
renewables.



# DISCOVER THE *Power Of Choice*

For Utilities, Municipalities,  
Cooperatives, and Smart Cities

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**Our proven, device-independent, hybrid communications platform enables utilities and cities worldwide to deploy *any* meter, device, or application with powerful, secure network solutions.**



# Trilliant®

## Core Capabilities



Merging of  
Infrastructure and  
Data/ Digitalization



Grid Reliability &  
Operational Efficiency



Data Management,  
Analysis & Future-Proofing



Integration & Improved  
Customer Experience



# CORE OFFERINGS

Device- Independent, Multi-tiered  
Head-end System

Next-Gen Network Technologies,  
Hybrid, Cellular, FW & HW

Edge-ready AMI Solutions,  
Integration & IIoT

Mission-critical Applications for  
Smart Grids & Cities

Essential Managed Services &  
Support



# Trilliant understands your unique challenges.

We have been serving our utilities and smart cities customers as a global technology provider for 35+ years.

Most importantly, we take pride in having served them as a trusted partner & advisor.

We invite you to

DISCOVER THE *Power Of Choice*



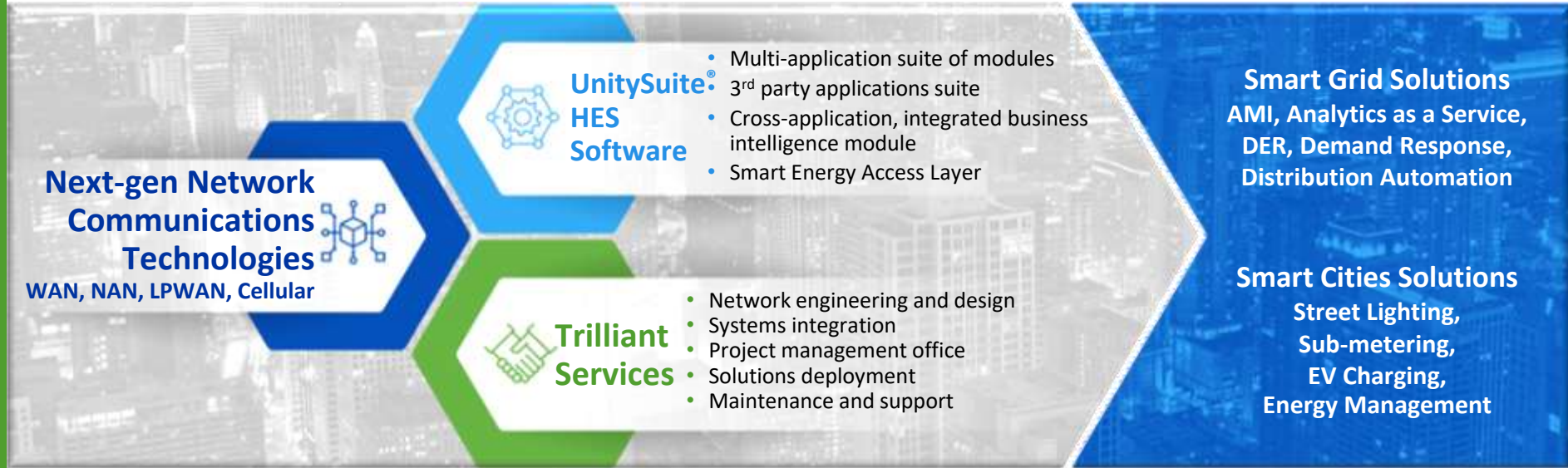


# Why Trilliant?

Trilliant delivers a proven, truly interoperable AMI & Smart Grid, Smart City, and IIoT solution

- Pioneer for the first AMI deployment in the industry -- 2003
- Proven device-independent HES integrating with 340+ meters, devices, & applications
- More than AMI, with a platform of multiple technologies to solve various use cases
- Exceptional network coverage, capacity, network longevity, speed & performance
- Open & secure platform utilizing our 2.4 GHz & 5 GHz Mesh
- Proprietary and patent protected Random Phase Multiple Access network technologies
- Customer-focused, collaborative technology partner
- Dynamic Innovator dedicated to continuous R&D investment
- Lowest TCO of all available market options
- Agile, reliable, scalable, sustainable, secure


# The Power of Choice represents Trilliant's commitment to putting our customers first





Electric, gas and water utilities face important challenges that require real-time, mission-critical decisions to support the communities they serve.



An aerial night view of a city skyline, featuring the Petronas Towers as the central focus. The towers are illuminated with blue and white lights, and their reflection is visible in the water below. The surrounding city is also lit up, with various buildings and streets glowing. The sky is a mix of blue and orange, suggesting a sunset or sunrise. The text is overlaid on the right side of the image.

These decisions impact distribution,  
grid resilience, security, and operational  
efficiency to ensure delivery of  
their essential services,  
every single day.





For cities and towns, decision makers enable the evolution of Smart Cities & Buildings by investing in technology solutions that enhance network connectivity, improve public safety, increase energy efficiency and more.



When individuals are presented with an abundance of quality choices, they feel empowered to make more informed decisions that enable them to move forward successfully in the present ...





A romantic couple is silhouetted against a vibrant night sky as they sit on a rooftop. The woman, on the left, points her right index finger towards a bright light in the distance. The man, on the right, sits beside her, looking in the same direction. Below them, a sprawling city is illuminated with a mix of warm orange and cool blue lights, creating a bokeh effect. In the background, dark mountain ranges are visible under a sky transitioning from deep orange near the horizon to a dark blue at the top, where a thin crescent moon hangs. The overall mood is one of hope and aspiration.

....and position  
themselves  
for a brighter future,  
personally  
and professionally.

*Discover the Power of*  
one proven,  
device-independent  
communications  
platform, UnitySuite®



# Trilliant UnitySuite® Head-End System

Conveniently manage multiple endpoints, technologies and applications.



Many kinds of external services, including **MDMs** can consume from the **JMS**:

- **Trilliant Universal HES**
- **Trilliant PrimeRead**
- Oracle MS
- SAP
- Oracle MDM
- Hildebrand MDM



External applications communicate with the HES through SEAL API.

The JMS Broker manages messages, stores events, data, etc. for the end users to consume.



**Trilliant SecureMesh®  
WAN & NAN**



**Trilliant SecureReach®  
LPWAN**



**Other Technologies**



*Discover the Power of*  
Next Gen Network Technologies



# Next-gen Network Technologies

- Elevate system performance, connectivity, flexibility, reliability & capacity
- WAN, NAN, LPWAN, Hybrid, Cellular
- 2.4/5.8 GHz as a global, free spectrum
- No license or capex/opex costs



Wide Area  
Network (WAN)



Neighborhood  
Area Network  
(NAN)



Low Power WAN  
(LPWAN)



Cellular  
network  
integration

An aerial night view of a city, likely San Francisco, with a river and bridges. Overlaid on the city is a complex network of glowing blue and white lines and dots, representing a smart grid or data network. The dots are of various sizes and colors (white, blue, green), and the lines connect them in a web-like pattern across the cityscape.

# *Discover the Power of Smart Grid Solutions*

# Essential Smart Grid Solutions

Manage electricity distribution for  
flexible, scalable connectivity and integration



**Advanced  
Metering  
Infrastructure  
(AMI)**



**Analytics as a  
Service**



**Outage  
Management**



**Distribution  
Automation**



**Demand  
Response**

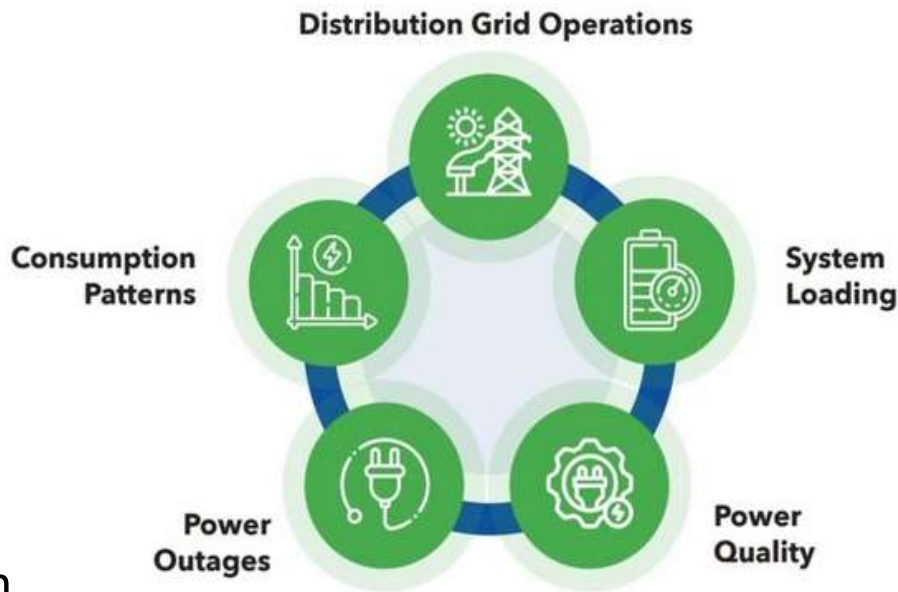
Developed to Manage Data, Provide Insight, and Accelerate Your Energy Transition Journey



# Smart Grid Solutions

## AMI - Advanced Metering Infrastructure

- Real-time visibility into key metrics
- Communication with ALL devices
- Enhanced metering capabilities
- Customer satisfaction-focused
- Optimized application performance
- Integration with any metering system



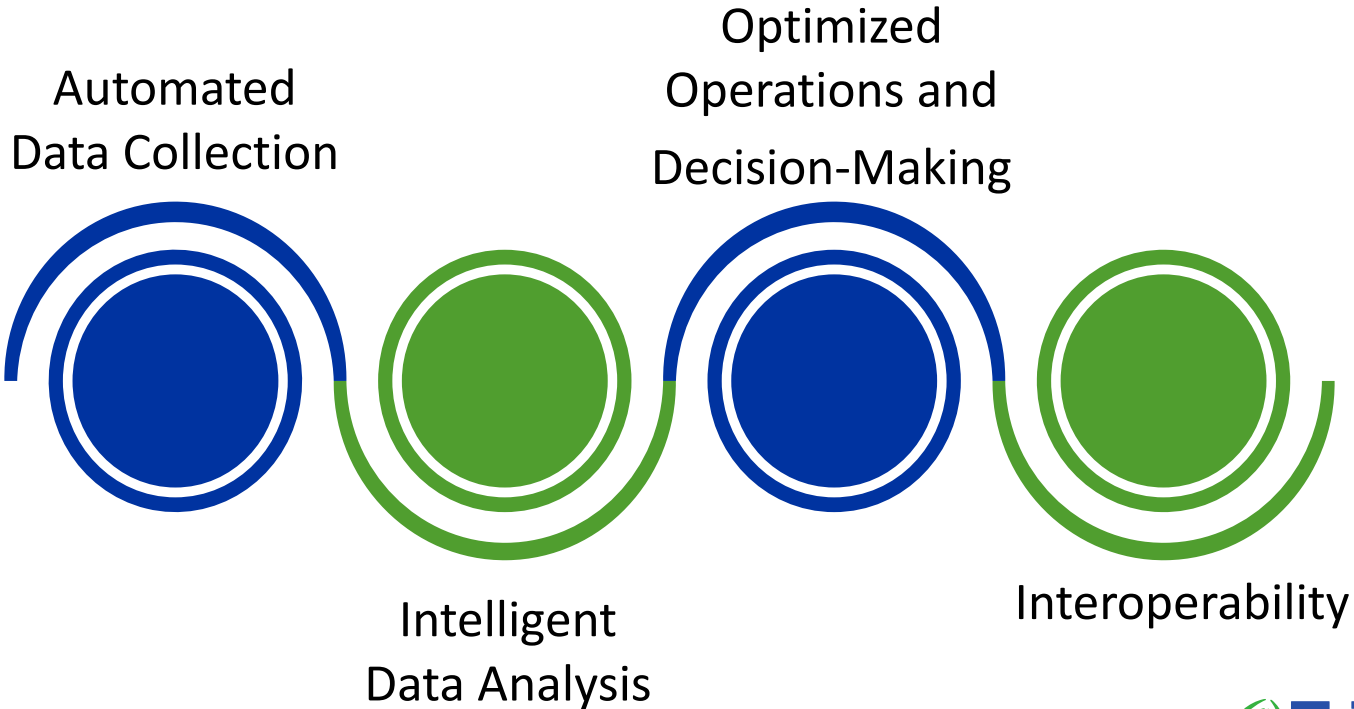




# Smart Grid Solutions

## Analytics as a Service

A single platform for:





# Smart Grid Solutions

## Outage Management

### **Manage outages proactively:**

- Leverage superior vendor-agnostic data collection
- Integrate with any meter or device
- Collect data on-site or remotely
- Track usage with web portals
- Perform advanced measurement management

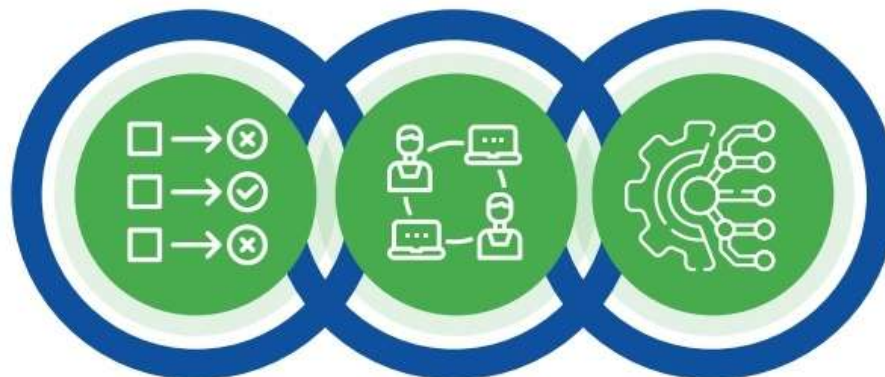




# Smart Grid Solutions

## Distribution Automation

- Leverage our leading AMI solution for improved metering and billing efficiency, system reliability and asset utilization.
- Enhance network management and improve customer satisfaction through:



**Grid Status**

**Remote  
Disconnect**

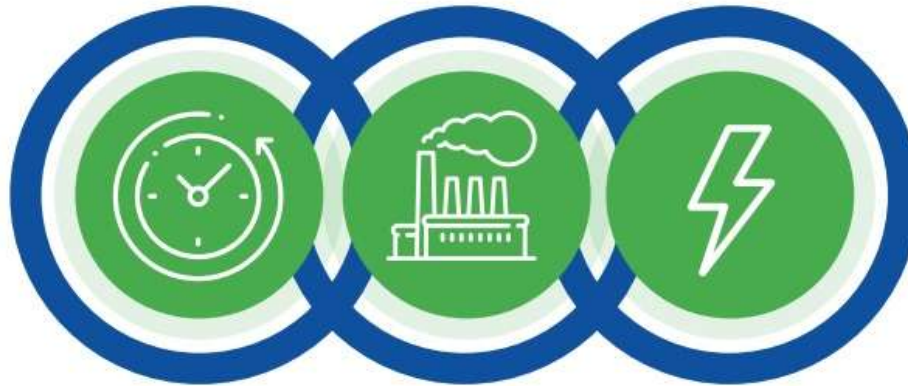
**Easy  
Integration**



# Smart Grid Solutions

## Demand Response

- Flexibility to control response to fluctuating loads and time-of-use.
- Vary response to fluctuating demand with the flexibility to choose from these solutions:



Time-of-Use

Load Control

Conservation  
Voltage Reduction



A woman with dark hair, wearing glasses and a dark blazer, is looking down at a tablet computer she is holding. The background is a blurred city street at night, with various lights and structures visible. The text "Discover the Power of Data Analysis" is overlaid on the left side of the image.

*Discover the Power of*  
Data Analysis

# Analytics as a Service

## Unique Customer Benefits



### **CLOUD COMPUTING**

Operating under the SaaS model supported by Amazon web services/ cloud services to ensure scalability and high availability.



### **ANALYTICS**

Predicts the results of various processes such as critical consumption, non-technical loss detection, forecasting, and more.



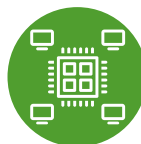
### **DYNAMIC**

Adapts to the markets' needs; evolves to adjust to changes in the industry.



### **INTEROPERABLE**

Information is exchanged with numerous back-office systems such as HES, GIS, OMS, CIS, ERP, and SCADA, ADMS, Enterprise Portal through industry standards such as Multispeak and CIM.



### **MULTI-TENANCY**

Multi-tenant architecture hosts the software in a single instance to enable use by multiple customers or organizations

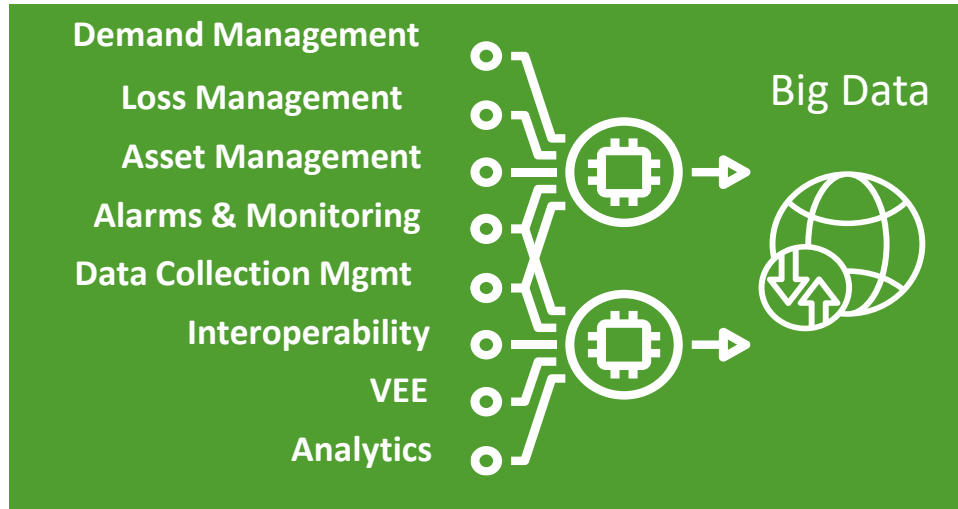


### **IT SECURITY**

Cybersecurity based on NIST SP 800-53, NIST CSF, FedRAMP, ISO27001 and ISO27034, SOX and FIPS 199 frameworks.

# Analytics as a Service

- Upload, transform and process large volumes of data
- Leverage cutting-edge architecture without further investment in hardware and IT resource
- Improve decision-making





# *Discover the Power of* Smart Cities & Smart Building Solutions





# Trilliant Advance Metering Infrastructure

- SecureMesh NAN RF Networks For High Speed Metering
- Self Healing Network
- Choice of Meter Vendors
- Private Network Using

- SecureReach for Point to Point
- Excellent Transmission Distance
- Leading Penetration Into Basements/Hard to Reach Areas
- Private Network for Lowest TCO
- Gas & Water Meter Integration

- Using Existing Cellular Networks
- Connection of Home Area Network

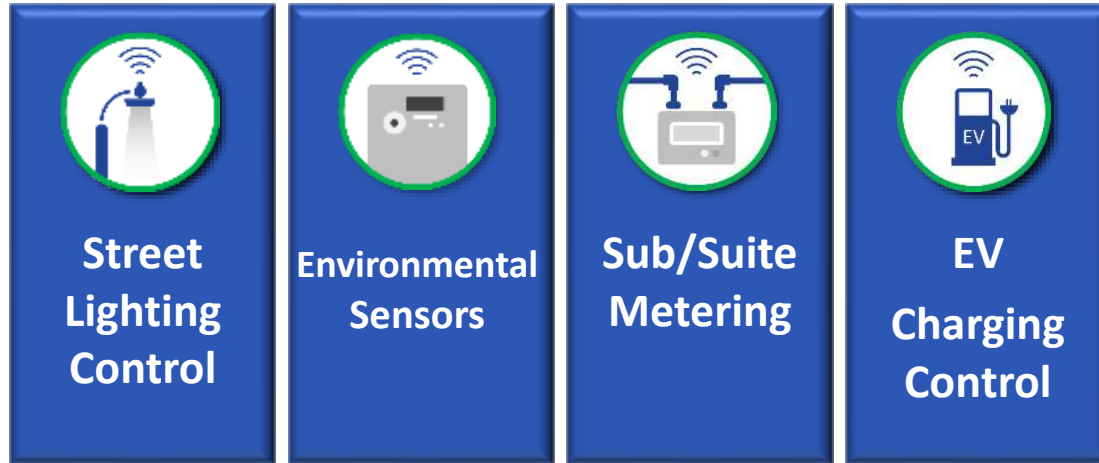


Automation – Control - Responsive



# Sustainable Smart Cities Solutions

Increase energy efficiency, manage energy consumption, improve connectivity, reduce cost and ensure public safety



Supporting Energy Efficiency, Electricity Management Public Safety,  
and Connected Communities



# Trilliant Smart Street Lighting

- Reduced Operational Expense  
~ 20-30% Savings
- Automated Dimming, On, Off
- Reduced Energy Consumption & Maintenance
- Improved Citizen Safety & Quality of Life
- Centralized Management System for proactive management and visibility





# Trilliant Sub-Metering /Suite-Metering

- Cost Management: Tracks individual consumption for accurate billing
- Energy Efficiency: Monitors and optimizes building performance
- Space Saving: Eliminates the need for large meter rooms
- Scalability: Easily integrates with existing infrastructure
- Smart Integration: Supports additional smart building applications





# Trilliant EV Charging Control

- Grid Stability: Ensures reliable energy distribution
- Scalability: Grows with increasing EV demand
- Data Optimization: Enhances energy management
- Smart City Integration: Supports urban efficiency
- Future-Proofing: Prepares for technological advancements





*Discover even more*  
about Trilliant



# Strategic Managed Services and Support Solutions

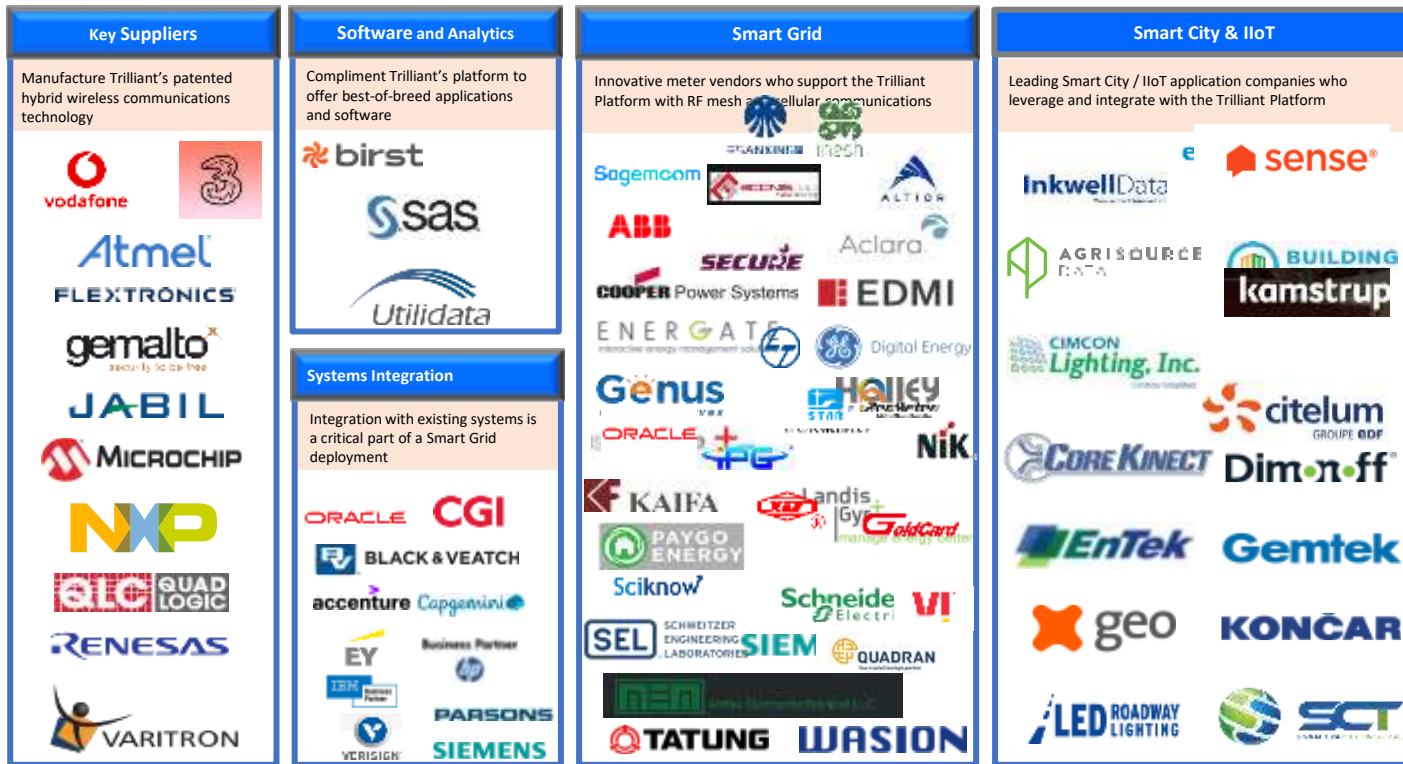


Enable Utilities and Cities to Maximize Return on Technology Investment, from Technical Training, to Maintenance & Support, to Application Hosting

# A Sampling of Our Trusted, Strategic Partner Ecosystem

## Ensuring Customer Success

Trilliant offers a robust partner community designed to meet every customer need worldwide.



DISCOVER THE *Power Of Choice*







## Proven expertise, innovation, and growth



200+

With valued customer relationships worldwide, Trilliant is a responsive and nimble solution provider ready to meet your unique needs. 66% use multiple Trilliant applications.



66%



40M+

Endpoints in deployment or operational, running on the Trilliant platform



95

95 Patents  
18 patents pending  
Top talent across regions

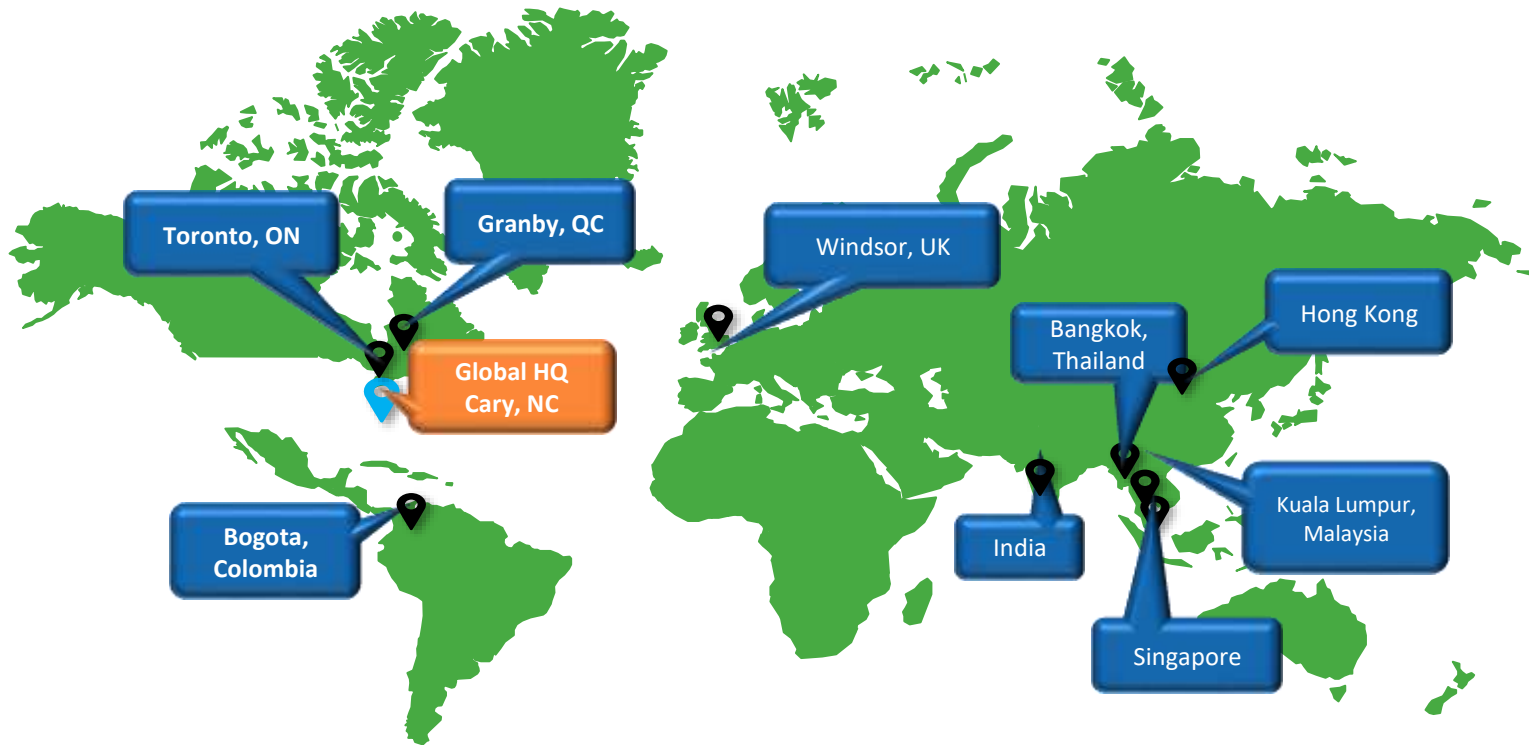


340+

Outstanding meter integration capability with 340+ meter brands & models globally



# *Discover the Power of Choice* worldwide



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